



BeaconSteel

A COMPLETE MANAGEMENT SYSTEM FOR STEEL PROCESSORS

TRACE ABILITY & LABEL PRINTING

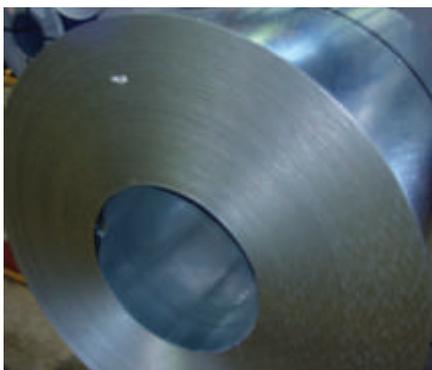
When we visit a customer it's great to see our labels on their steel. Definitely a sales advantage.

BeaconSteel provides full trace ability, an essential element for accreditation to current ISO standards. The full history of each batch can be traced at a click of the mouse. Bar coded, all weather, printed labels show exactly what the product is.

INFORMATION ACCESS

We have fantastic search options that allow us to quickly see what stock is available, when it's due from production, what is available to make it, or when we expect a supplier delivery. When a customer rings up we can promise to deliver on a date that gets us the order.

Users are happy and confident using BeaconSteel, as they are typically familiar with the features and operation of Microsoft's Windows, an integral component of BeaconSteel.



SUBSTITUTIONS

We make metal ties for kiwi fruit packaging that must be galvanised. We cut it out of other peoples scrap painted galvanised 'Colourbond'. The invoices and labels show it as Galvanised, its way over spec but the price is right, and the trace ability is intact.

A touchy subject. Few companies admit they deliver product with different specifications from those on the label, delivery docket, and invoice, but most companies do it.



PRODUCTION

We can raise a work order for another company to process our steel that generates a purchase order for us. We can raise an order to process steel that belongs to another company that automatically raises a sales order. It's very simple to use.

Entering production requirements is intuitive. The printed work order shows exactly what to make, and what to use, in an understandable way.

PERFORMANCE MONITOR

BeaconSteel's performance monitor shows exactly how each of the key areas of the business are operating, right now. It looks like a car's dashboard, gauges show how sales orders are going, how cash collection is progressing, how well each slitter is running. You don't wait for results they are there for you to see over the internet.

SECURITY

New regulations like SOX has put pressure on business to get their operations more secure, BeaconSteel conforms to the new regulations. All the tools you need to help maintain your integrity are built into BeaconSteel.

CUSTOMER RELATIONS

We can make a profile that allows a customer to securely access only their information. Helping support our customers make us their preferred supplier.

A customer finding a company easy to deal with will stay with them. BeaconSteel allows customers to place direct orders, see their stock, view what is being produced for them, etc.

